CURRICULUM VITAE

Eugenia G. Papaioannou



PERSONAL DATA

Surname: Papaioannou
Name: Eugenia
Date of Birth: 22.4.1974
Place of Birth: Thessaloniki

Work address: International Hellenic University /

Department of Organisation Management, Marketing and Tourism P.O. BOX 141, 57400

Thessaloniki, Greece

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EDUCATION

2014 PhD in in e-commerce and service quality issues from the

University of Macedonia—Department of Applied Informatics in

Greece

2005 M.Sc. in Computing at University of Macedonia

1998 Diploma in Marketing from Newcastle University of UK

1997 Certificate of Attendance of the Foreign Trade Programme,

Kymenlaakso Polytechnic, Business Department, Kouvola,

Finland - ERASMUS

1997 Graduated from the Technological Educational Institution (TEI)

of Serres, School of Business Administration and Economics,

Department of Business Administration

FOREIGN LANGUAGES

English: Diploma in Marketing from Newcastle University of UK (Y.A.

E5/2014/ 16.10.98, ΦΕΚ 1152/T.B'/ 3.11.1998)

Finnish Certificate of Attendance, Kymenlaakso Polytechnic, Business

Department, Kouvola, Finland

EMPLOYMENT EXPERIENCE

1/06 - 5/18 Information Systems Manager at IASON vocational

training center

3/01 - 10/04 Senior manager of marketing information system at

MASTER S.A

7/98 - 8/99 Director at the European Business Innovation Center, EU B.I.C in the field of Marketing and Public Relations

6/98 - 8/98 Administrator of educational websites for the program "NETWORKS" HORIZONTAL ACTION GUNET (A' E.P.E.AEK), T.E.I SERRON

8/99 - 11/99 Administrator of educational websites for the program "NETWORKS" HORIZONTAL ACTION GUNET (A' E.P.E.AEK), T.E.I SERRON

8/99 - 12/99 Scientific partner, in the telematics research project "Possibilities-Prospects of cross-border networks using telematics for interconnection and cooperation of Serres media - services with key development points of Bulgaria", for the vocational training center op Prefectural self-government

TEACHING EXPERIENCE

2018-Professor, Department of Organisation Assistant

Management, Marketing and Tourism. School of Economics and Administration, International Hellenic

University (former TEI of Thessaloniki).

2018 - 2022 Undergraduate:

- ✓ Customer Relationship Management (e-CRM)
- ✓ Digital Marketing

Postgraduate:

- Change-Innovation Entrepreneurship
- International Marketing
- Innovation in Education (2018-2019)
- Security Information Systems and GDPR (2021)
- Services Marketing
- Management
- ✓ Digital Services

2000 - 2018Part-time lecturer at the Department of Marketing, School of Business Administration and Economics, TEI of Thessaloniki

- ✓ Customer Relationship Management (e-CRM)
- ✓ E-Business
- ✓ International Marketing
- ✓ Management- Business Administration
- ✓ Marketing Strategy

✓ E-Business

- ✓ International Marketing
- ✓ International Management

1998-2000

Part-time lecturer at the Department of Business Administration of TEI Serron:

- ✓ Business communications
- ✓ Telematics applications

PARTICIPATION IN THE RESEARCH PROGRAMS

- 1. Participation in the program "**NETWORKS**" HORIZONTAL ACTION **GUNET** (A' EPEAEK), SERRES TECHNOLOGICAL EDUCATION INSTITUTE
- 2. Organizational and Administrative Support for the part concerning Serres Technological Education Institute and the "**METHODIOS**" program of Kozani Technological Education Institute, (EPEAEK B CSF), with the scientific manager of Professor Dimitris Zisopoulos..
- 3. Participation as a scientific partner in the **TELEMATICS** research project "Possibilities-Prospects of cross-border networks using telematics for interconnection and cooperation of Serres media services with key development points of Bulgaria" implemented by the K.E.K of the Serres Prefecture— Serres Technological Education Institute.
- 4. Participation in the "ENTREPRENEURSHIP" program of ATEITH, as a scientific partner, with professor Mr. Athanasios Belidis in charge.
- 5. Sarmanioti, C., Asimakopoulou K. and Papaioannou, E. (2010). A research study to determine the success factors of a customer relationship management system (**CRM**) in the hotels of Northern Greece, participation as a scientific collaborator of the above research, ATEITH Research Committee, 1/5/2010-31/8/2011.
- 6. Participation in the 5.3 Task (WP5) research program, **SunCoChem** under the **Horizon** 2020 program funded by the European Commission.
- 7. Participation in the program S.V.o.V.e, Erasmus +
- 8. Participation in the Intervention Support project for the Social Care of Students of the I.H.U. (Alexandria Campus).

PUBLICATIONS - Refereed journal articles

- Delistavrou, A., Tilikidou, I. and **Papaioannou, E.** (2023). Climate Change Risk Perception and Intentions to Buy Consumer Packaged Goods with Chemicals Containing Recycled CO2, . *Journal of Cleaner Production*, 382. doi.org/10.1016/j.jclepro.2022.135215
- Delistavrou, A., Tilikidou, I., **Papaioannou, E.** (2022). Executives' insights about by-products made by recycled CO2: the case of CPGs industry.

- Accepted for publication in the European Journal of Accounting and Management, Accepted to be published.
- J14 Delistavrou, A., Papaioannou, E. & Assimakopoulos, C. (2022), Consumers' decision to purchase online ecological personal care products: a moderated TPB model, *International Journal of Business Science and Applied Management*, Vol. 17, No. 2, pp. 34-47.
- J13 Kilipiri, E., Markomichelakis, D. & **Papaioannou**, **E**. (2022), The use and effectiveness of social media marketing on firm's performance and value creation on stakeholders: evidence from Greek B2B exporting firms, *International Journal of Technology Marketing*, Vol. 16, No 1-2, pp.111-130.
- J12 Theocharis, D. and **Papaioannou**, E. (2020). Consumers' responses on the emergence of influencer marketing in Greek market place, *International Journal of Technology Marketing*, Vol.14, No.3, pp. 283 304.
- Nanos, I., **Papaioannou, E**., Androutsou, E. and Manthou, V., (2019), "Cloud Computing and Citizens Relationship Management in E-Government", in *International Journal of Internet Marketing and Advertising*, Vol. 13, No.2, pp.120-136.
- J10 Assimakopoulos, C., **Papaioannou**, E., Sarmaniotis, C. (2018). Service quality of online transactions: The PayPal case, *International Journal of Electronic Marketing and Retailing*, Vol. 9, No.4, pp. 378-397.
- J9 **Papaioannou, E.**, Georgiadis, C. K., Moshidis, O., and Manitsaris, A. (2015). Factors Affecting Customers' Perceptions and Firms' Decisions Concerning Online Fast Food Ordering. *International Journal of Agricultural and Environmental Information Systems (IJAEIS)*, Vol. 6, No.1, pp.48-78.
- J8 Assimakopoulos, C., **Papaioannou, E**., Sarmaniotis, C. and Georgiadis, C., (2015) Online reviews as a feedback mechanism for hotel CRM systems, *Anatolia: An International Journal of Tourism and Hospitality Research*, Vol.6, No. 1, pp.5-20. DOI:10.1080/13032917.2014.933707.
- J7 Georgios, T., Stilianos-Eustratios, V., Zacharoula, A., Nikolaos, K., & **Papaioannou, E**. (2014). The aspects of internet-based management, marketing, consumer's purchasing behavior and social media towards food sustainability. *RIVISTA DI STUDI SULLA SOSTENIBILITA*'.
- Papaioannou E., Assimakopoulos C., Sarmaniotis C. and Georgiadis C.K, (2014), "Investigating websites' e-CRM features in building customer relationships: evidence from Greece, *International Journal of Internet Marketing and Advertising*", Vol.8, No.4, pp. 320-338. Impact Factor: 3.2178.
- J5 **Papaioannou E.**, Georgiadis C.K., Assimakopoulos C., and Manitsaris (2014) "A., Maximization of Users Experience in Websites Estimating the Optimum Size of the Multimedia Content", Electronic Commerce Research, Springer, Vol.14, No.1, pp.87-109. Impact factor:1.773.
- J4 Sarmaniotis, C., Assimakopoulos, C., **Papaioannou, E.**, (2013) "Successful implementation of CRM in luxury hotels: Determinants and measurements", EuroMed Journal of Business, Vol 8, No.2, pp. 134-153. DOI 10.1108/EMJB-06-2013-0031.
- Assimakopoulos, C., **Papaioannou, E.**, Sarmaniotis, C., Fidanyan M. and Georgiadis, C., (2013)"Factors affecting attitudes towards smart phones: Users Profile and Proposed Research Model, International Journal of Technology Marketing, Vol.8, No.3, pp.238-253, DOI: 10.1504/IJTMKT.2013.055344.

- J2 **Papaioannou, E.**, Assimakopoulos, C., Sarmaniots, C., Georgiadis C.K., (2013), "Investigating customer satisfaction dimensions with service quality of online auctions': An empirical investigation of e-Bay", Information Systems and e-Business Management, Vol. 11, No. 2, pp. 313-330, Impact factor: 0.348.
- J1 Assimakopoulos, C., **Papaioannou, E**. and Sarmaniotis, C., (2011) "The Contribution of CRM Marketing Variables Towards Improving Company's Performance: A Case of Thessaloniki Area Hotels", Arabian Journal of Business and Management Review, Vol. 1, No. 1; pp. 17-30.

PUBLICATIONS - CONFERENCE PAPERS

- C36 Prassa, M-A., Kilipiri, E., **Papaioannou,E**., Hatzithomas, L., Kakkos, N.(2022). Analysis of B2B social media content: A qualitative approach based on firm resources and capabilities in ICCMI2022, 10th International Scientific Conference on Contemporary Marketing Issues, 8-10 July, Naxos, Greece, 2022, pp.256-264.
- C35 Vouzdouka, A., **Papaioannou E.**, Nanos, I. (2022). Gig workers' motivation and job satisfaction: the "Wolt" riders' case study, in ICCMI2022, 10th International Scientific Conference on Contemporary Marketing Issues, 8-10 July, Naxos, Greece, 2022, pp.217-224.
- C34 Astrini, N., Kotzaivazoglou, I., **Papaioannou E.**, Asimakopoulos, C., Nanos, I. (2022). Hellenic Banks' CSR in Culture and its evaluation by the public, in ICCMI2022, 10th International Scientific Conference on Contemporary Marketing Issues, 8-10 July, Naxos, Greece, 2022, pp.209-216.
- C33 Delistavrou, A., Papadopoulos, N., Nanos, I., **Papaioannou E.**, Asimakopoulos, C. (2021). Young Consumers Intentions to Buy Online Ecological Cosmetics, in ICCMI2021, 9th International Scientific Conference on Contemporary Marketing Issues, 3-5 September, 2021, Virtual Conference, pp.172-177.
- C32 Sevaslidou, J. and **Papaioannou**, **E.** (2021). A novel approach for hybrid recommendation systems, in ICCMI2021, 9th International Scientific Conference on Contemporary Marketing Issues, 3-5 September, 2021, Virtual Conference, pp.190-196.
- C31 Kilipiri, E. and **Papaioannou,E**. (2021). Role of Social Media and Influencer Marketing in the attractiveness of Tourism Destinations using Location Based Social Media Data, in TOURMAN 2021, International Scientific Conference. Restarting tourism, travel and hospitality: The day after, 21-23 May, webinar, pp.267-270.
- C29 Kassara, T.A. and **Papaioannou, E.** (2021). Consumer behaviour during COVID-19 in the pharmaceutical sector, 2nd International Congress on Management of Healthcare (ICOHEMA 2021), 19 -21 March, webinar, pp. 139-142.
- C28 Nikolaidou, S., **Papaioannou, E**., Assimakopoulos, C. (2020). "Social media adoption & advertising in B2B context: a case study of a mining industry on facebook and Instagram" in ICCMI2020, 8th International Scientific Conference on Contemporary Marketing Issues,11-13

	Sentember 2020 Virtual Conference on 257 265
007	September, 2020, Virtual Conference, pp. 257-265
C27	Papaioannou, E. , Nanos, I., Assimakopoulos, C. (2020) "The Use Of Social Networking In Higher Education, -The Case Of Greek Universities" in ICCMI2020, 8 th International Scientific Conference on Contemporary Marketing Issues,11-13 September, 2020, Virtual Conference, pp.251-256.
C26	Theocharis, D. & Tsekouropoulos, G. & Papaioannou, E. (2019). "Customer engagement in sports brand strength and brand equity through social media" in International Conference on Economic Sciences and Business Administration (ICESBA 2019), Procedia of Economics and
	Business Administration, 15-16 November, Bucharest, Romania, pp 187-196.
C25	Assimakopoulos, C. Papaioannou, E. Sarmaniotis, C. Pavlidou, P. Harizani M. and Tzelepi, (2019) A. "Service quality parameters of Greek dynamic pricing platforms in International Conference on Economic Sciences and Business Administration (ICESBA 2019), Procedia of Economics and Business Administration, 15-16 November, Bucharest, Romania, pp 17-22.
C24	Sarmaniotis, C., Xariopolitou, A. Papaioannou, E . and Tsekouropoulos, G. (2019). "Patients' satisfaction with public healthcare services: the case of three Municipal Health Clinics in Thessaloniki area" in International Conference on Contemporary Marketing Issues (7 th ICCMI 2019), 10-12 July 2019, Heraklion, Crete, Greece, pp.189.
C23	Tsekouropoulos, G., Theocharis, D., Papaioannou, E . (2019). "Travel website characteristics and their impact on consumers' intention to make purchases" in International Conference on Contemporary Marketing Issues (7 th ICCMI 2019), 10-12 July 2019, Heraklion, Crete, Greece, pp.192
C22	Assimakopoulos, C. Sarmaniotis, C., Papaioannou, E. , Antoniadis I. and Kotzaivazoglou. I. (2019). "The effect of customer – centric orientation and international strategy effectiveness on hotels" in TOURMAN 2019, 3 rd International Scientific Conference "Tourism, travel and hospitality at crossroads: The way ahead", 24-27 October, Thessaloniki, Greece, pp.289-293.
C21	Sarmaniotis, C., Assimakopoulos, C., Kostoglou, I. Papaioannou, E . (2018). "Factors moderating guest's satisfaction over Mediterranean countries", in International Conference on Contemporary Marketing Issues (6th ICCMI 2018), 27-29 June 2018, Athens, Greece, pp. 590-596
C20	Papaioannou, E. Sarmaniotis, C.& Assimakopoulos, C. (2018). "Social media marketing in the hotel industry: a case study of a hotel chain in Brussels", in TOURMAN 2018, 2nd International Scientific Conference In search of excellence in tourism, travel & hospitality management, 25-28 October 2018, Rhodes, Greece, pp. 105
C19	Assimakopoulos, C. Pavlidou, M. Kostoglou, I. Sarmaniotis, C., Papaioannou, E. (2018) "How the trip type and Hotel's facilities are related", in TOURMAN 2018, 2nd International Scientific Conference In search of excellence in tourism, travel & hospitality management, 25-28 October 2018, Rhodes, Greece, pp. 136-141.
C18	Kilipiris E., Lamperis G., Kargidis P., Papaioannou E. (2017) "Social CRM applications in the aviation industry: the case of a Greek airline carrier" 5 th

	International Conference on Contemporary Marketing Issues
	(ICCMI2017), 21-23 June, Thessaloniki, Greece, p214-222.
C17	
	Centric Orientation of Companies Management and Its Effectiveness on
	International B2B Strategy" 5 th International Conference on Contemporary
	Marketing Issues (ICCMI2017), 21-23 June, Thessaloniki, Greece, p207-
	213.
C16	Assimakopoulos C., Papaioannou E. , Sarmaniotis C., Gounas A., (2016),
	"Examining the Service Quality Dimensions of a Greek Price Comparison
	Platform: The Skroutz.gr case,", 4 th International Conference on
	Contemporary Marketing Issues (ICCMI 2016), 22-24 June, Heraklion,
C1E	Greece, p178-184.
C15	Sarmaniotis, C., Papaioannou, E . and Assimakopoulos, C. (2015) "CRM from the user perspective: Proposed Research Model", 3nd International
	Conference on Contemporary Marketing Issues (ICCMI 2015), 30 June - 2
	July, London, p488-494.
C14	Kaplanoglou, P.I., Stoupas, G., Papaioannou, E . and Siakas, K.V. (2015)
	"Social Media Unified Process, 3nd International Conference on
	Contemporary Marketing Issues (ICCMI 2015), 30 June - 2 July, London,
	30 June - 2 July, London, p.322-331.
C13	Assimakopoulos, C., Sarmaniotis, C. αnd Papaioannou, E . (2015)
	"Moderating factors of hotel's room price originating from online reviews",
	3nd International Conference on Contemporary Marketing Issues (ICCMI
	2015), 30 June - 2 July, London, p34-39.
C12	
012	Danainannoii
	Papaioannou E., Sarmaniotis C., Assimakopoulos C., Sarakintzis P.,
	(2014) "Dimensions of e-Commerce and e-CRM in International Business
	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on
	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens,
044	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778.
C11	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K.,
C11	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing
C11	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο
C11	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues
	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues (ICCMI2012), Thessaloniki, Greece, 13-15 June.
C11	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues
	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues (ICCMI2012), Thessaloniki, Greece, 13-15 June. Gkiouzepas, L., Sarmaniotis, C., Papaioannou, E., Assimakopoulos, C.,
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C10	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues (ICCMI2012), Thessaloniki, Greece, 13-15 June. Gkiouzepas, L., Sarmaniotis, C., Papaioannou, E., Assimakopoulos, C., "Happy is Up: How Deep-Rooted Metaphors Influence the Effectiveness of Tourism-Related Print Ads?", International Conference on Contemporary Marketing Issues (ICCMI 2012), 13-15 June 2012, Thessaloniki, Greece, pp. 156-162.
	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues (ICCMI2012), Thessaloniki, Greece, 13-15 June. Gkiouzepas, L., Sarmaniotis, C., Papaioannou, E., Assimakopoulos, C., "Happy is Up: How Deep-Rooted Metaphors Influence the Effectiveness of Tourism-Related Print Ads?", International Conference on Contemporary Marketing Issues (ICCMI 2012), 13-15 June 2012, Thessaloniki, Greece, pp. 156-162. Papaioannou, E., Sarmaniotis, C., Georgiadis, C., and Assimakopoulos,
C10	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues (ICCMI2012), Thessaloniki, Greece, 13-15 June. Gkiouzepas, L., Sarmaniotis, C., Papaioannou, E., Assimakopoulos, C., "Happy is Up: How Deep-Rooted Metaphors Influence the Effectiveness of Tourism-Related Print Ads?", International Conference on Contemporary Marketing Issues (ICCMI 2012), 13-15 June 2012, Thessaloniki, Greece, pp. 156-162. Papaioannou, E., Sarmaniotis, C., Georgiadis, C., and Assimakopoulos, C., "Strategic integration of feedback (reputation) mechanism with
C10	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues (ICCMI2012), Thessaloniki, Greece, 13-15 June. Gkiouzepas, L., Sarmaniotis, C., Papaioannou, E., Assimakopoulos, C., "Happy is Up: How Deep-Rooted Metaphors Influence the Effectiveness of Tourism-Related Print Ads?", International Conference on Contemporary Marketing Issues (ICCMI 2012), 13-15 June 2012, Thessaloniki, Greece, pp. 156-162. Papaioannou, E., Sarmaniotis, C., Georgiadis, C., and Assimakopoulos, C., "Strategic integration of feedback (reputation) mechanism with Customer Relationship Management (CRM) system in the hotel sector",
C10	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues (ICCMI2012), Thessaloniki, Greece, 13-15 June. Gkiouzepas, L., Sarmaniotis, C., Papaioannou, E., Assimakopoulos, C., "Happy is Up: How Deep-Rooted Metaphors Influence the Effectiveness of Tourism-Related Print Ads?", International Conference on Contemporary Marketing Issues (ICCMI 2012), 13-15 June 2012, Thessaloniki, Greece, pp. 156-162. Papaioannou, E., Sarmaniotis, C., Georgiadis, C., and Assimakopoulos, C., "Strategic integration of feedback (reputation) mechanism with Customer Relationship Management (CRM) system in the hotel sector", 2nd Advances In Hospitality And Tourism Marketing And Management,
C10	(2014) "Dimensions of e-Commerce and e-CRM in International Business and Marketing Processes", 2nd International Conference on Contemporary Marketing Issues (ICCMI 2014), 18-20 June 2014, Athens, Greece, pp. 773-778. Papaioannou, E., Assimakopoulos, C., Sarmaniots, C., Georgiadis, C.K., (2012) "The Impact of E-CRM Features in Websites on Marketing Communication: Evidence from the 500 Largest Greek Companies" στο International Conference on Contemporary Marketing Issues (ICCMI2012), Thessaloniki, Greece, 13-15 June. Gkiouzepas, L., Sarmaniotis, C., Papaioannou, E., Assimakopoulos, C., "Happy is Up: How Deep-Rooted Metaphors Influence the Effectiveness of Tourism-Related Print Ads?", International Conference on Contemporary Marketing Issues (ICCMI 2012), 13-15 June 2012, Thessaloniki, Greece, pp. 156-162. Papaioannou, E., Sarmaniotis, C., Georgiadis, C., and Assimakopoulos, C., "Strategic integration of feedback (reputation) mechanism with Customer Relationship Management (CRM) system in the hotel sector", 2nd Advances In Hospitality And Tourism Marketing And Management, 2012, 31 May-3 June 2012, Corfu, Greece.
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SCIENTIFIC ACTIVITIES

Guest Editor International Journals

(2016) Special Issue on: "Export Marketing Management and International Marketing Issues" International Journal of Export Marketing (http://www.inderscience.com/info/ingeneral/cfp.php?id=3194)

GuestEditors:

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(2017-18) Special Issue on: "Effective Use of Technology in Companies' Marketing Dynamics" International Journal of Technology Marketing
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"International Conference on Contemporary Marketing Issues (ICCMI) 2012, Thessaloniki, Greece (http://www.mkt.teithe.gr/iccmi2012/)

International Conference in Global Security, Safety and Sustainability / International Conference on e-Democracy, 2011, Thessaloniki, Greece (http://afroditi.uom.gr/icgs3-2011/committees.html)

1st International Symposium & 10th Balkan Conference (BALCOR 2011) on Operational Research, Thessaloniki, Greece, 2011 (http://balcor.uom.gr/)

Reviewer of International Journals

Information Systems and e-Business Management, International Journal of Internet Marketing and Advertising, International Journal of Technology Marketing, Journal of Marketing Vistas